



Reed Elsevier acquires ChoicePoint

September / October 2008

Overview

Reed Elsevier, the parent company of LexisNexis, successfully completed the acquisition of ChoicePoint Incorporated in September 2008.

ChoicePoint has a leading position in providing unique data and analytics to the insurance sector, and highly complementary products and new capabilities in the **background screening, authentication** and **public records** areas.

ChoicePoint will become part of the LexisNexis Risk & Information Analytics Group (RIAG), one of the fastest growing areas of Reed Elsevier and a key area of strategic focus due to the demand for information and analytics solutions in risk management markets. The Combination of ChoicePoint with the RIAG will create a risk management business with \$1.5 billion in revenues. The decision was taken in order to merge the strength of the combined organisations powerful technology, distribution channels and thought leadership which will allow better service to existing and future customers across a wide span of vertical markets.

With complementary ChoicePoint products and services, the company has taken a giant step in becoming a total solution provider with authoritative content, services and technology, all delivered through a portfolio of industry-leading brands.

Who is ChoicePoint?

ChoicePoint was founded in 1997 in a spin-off from Equifax, the US-based credit bureau. ChoicePoint is a leading provider of decision-making technology and information that helps clients reduce fraud and mitigate risk, particularly in underwriting insurance, and **screening** and authenticating professionals, customers, and new and existing **employees**. ChoicePoint is also a leading provider of online due diligence and identification services. Its website is www.ChoicePoint.com

Who is LexisNexis Risk and Information Analytics?

The LexisNexis Risk & Information Analytics Group helps business, government agencies and non-profit organizations with identity authentication, risk assessment, fraud detection, money laundering; and helps law enforcement to locate criminals, suspects and missing children.

How will it impact RefCheck?

The acquisition of ChoicePoint will overtime introduce new capabilities to our South Africa background screening business, including better access to global verification information. RefCheck offers various background screening options, some of which require global verification and authentication.

Kind regards

The LexisNexis Risk Management Team